

SYSTEM AND METHOD FOR WORKFLOW CONTROL OF CONTRACTUAL ACTIVITIES

ABSTRACT

A system and method for workflow control of contractual activities executed pursuant to
5 a contract. The contract may refer to a Business Rules Book containing a set of rules from which
specific rules may be selected for inclusion in the contract, a Terms and Conditions Set
representing a unique set of instances of rules selected from the Business Rules Book, and a
Product List Filter specific to each seller or buyer, targeting products in which there is a mutual
interest. The Business Rules Book, Terms and Conditions and Product List Filter are linked in
10 a contract profile, to create a contract representing the agreement between the seller and the
buyer. Subsequent contractual activities under the contract are executed through the contract,
which controls the contracting parties' processes workflow at one or more contracting
organization or amongst contracting organizations.